#### ***MUHAMMAD SHAHZAD***

#### ***Address:*** *House No: 119,Near Hafiz Electrical store Main Shahbaz Road Berri Wala Chowck Bghat Pura Lahore.*

***Cell:00923314068081***

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| *Email:* [*shahzadpmukhtar@gmail.com*](mailto:shahzadpmukhtar@gmail.com)   |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | ***Personal Details*** |  |  |  |  |  |  |  |  |   Father Name Mukhtar Ahmad  Religion Islam  Marital status Married  Date of Birth 16 May 1982  Languages known English, Urdu, Punjabi, Arabic (Speak),Hindi (Speak)  Country Experience Pakistan, UAE, Qatar, KSA and Kurdistan (Iraq)   |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | **Passport Details** |  |  |  |  |  |  |  |  |   Passport No. HG5149702  Nationality. Pakistani   |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | ***Objective*** |  |  |  |  |  |  |  |  |   *My objective is to excel in the area of Technical Field, currently seeking a position in a company where I can learn more, increase my knowledge regarding the practical implementation of all my knowledge, to improve my skills, to get a better experience in order to improve my profile and to be a good candidate in the field of Technical.*   |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | ***Education*** |  |  |  |  |  |  |  |  |   **GTTI Govt. Technical Training Institute. Lahore - PAKISTAN**  *2-years Certificate in Auto mobile.*  **UNDP & ENERCON (VTI College)Lahore - PAKISTAN**  *3-weeks certificate fuel efficiency (FUEL & EMISSION CONTROL) on road Transport sector.*  **MATRIC 1999 from Lahore Board PAKISTAN**   |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | ***What can I Offer*** |  |  |  |  |  |  |  |  |   *A sharp and Innovative Mind. Professionalism with Zeal to achieve organizational and personal goals.*  *I assure you of sustained and reliable service combined with an open mind and energetic thinking.*   |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | ***Hobbies/Interest*** |  |  |  |  |  |  |  |  |   *Internet Search New Technology and Information, Books and Magazines. Cricket*   |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | ***Skills/Key Competencies*** |  |  |  |  |  |  |  |  |   *Strategic Selling Skills, Code of Conduct & Negotiation skills, Lubricants Technical Advisor & Manager, Customer Services, Auto Mechanic, Auto Electrician, Heavy Duty Mechanics, Power Generator Technician, Workshop Supervisor,Mnagement,,Mechanics,Workshop Advisor, Microsoft Excel, Microsoft Word, Internet, Maintenance Data Entry, Customer dealing, handling the work perfectly, hardworking, Search New Technology.*   |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | | ***Work Experience*** |  |  |  |  |  |  |  |  |   **Hi-Tech Lubricants Ltd,(ZIC OIL)**  **Position;**  Sr. Territory Technical Officer (Central Punjab)  **Responsibilities;**   * Survey the Market’s overview the our clients sort out where he face the issue about sales plus Technical satisfied him Sales and Technical Side. * Survey in my territory door to door & Make the list client data visit again & again Boost the Sales check Where have gap in our side. * Visited in Corporate Customers Convey the our products benefit and Utilize our products for my side. * Make the best relations with our Clients & realize to him we Support every where he want. * Listed the Customers data plus his monthly Sales check where we want the make his mind for jump the sales. * Visited the mechanics who are not Utilize our products Make his mind in our products insure him our products have more benefits to other. * Visited the new customers & touch the markets check time by time who is not used our products why what he want what he need and try to best in my side satisfied to him on our products & Insure him our product’s have much benefits into others. * Company fleet advisor & Company Service Centre or client Technical Advisor. * My first step Survey in the Markets Sort out customers Issues Satisfied the Client (Technical & Sales). * Convey the update knowledge of Automotive all over Vehicles & equipment’s to Mechanics. * I have rectified all major faults of heavy duty equipment’s like earth moving machines or light vehicles. * There are some issues which mechanics don’t know and don’t found the fault then I guide them practically. * For Customer Satisfaction to solve out any problem related to oil Technical issues. * Attend the technical seminar and corner meeting Guide Company or oil and Automobile technical knowledge. * I introduce and instruct my team and clients about Latest Auto Mobile Technology and Oil. * I train the mechanics in my territory and solve their mechanic issues. * In my Territory I convinced the new Mechanics about the convey Technical Knowledge. * I search the new technology time by time and convey my information to mechanics. * Attend the Technical seminar & Technical meeting with our customers and mechanics. * I am very committed with my job and a punctual with my duty.   **Duration**  **(Aug 2018 to Tell now)**  **General Petroleum Pvt.Ltd.,(GP Lubricants)**  **Position;**  Manager (Technical)  **Responsibilities;**   * Survey the Market’s overview the our clients sort out where he face the issue about sales plus Technical satisfied him Sales and Technical Side. * Survey in my territory door to door & Make the list client data visit again & again Boost the Sales check Where have gap in our side. * Visited in Corporate Customers Convey the our products benefit and Utilize our products for my side. * Make the best relations with our Clients & realize to him we Support every where he want. * Listed the Customers data plus his monthly Sales check where we want the make his mind for jump the sales. * Visited the mechanics who are not Utilize our products Make his mind in our products insure him our products have more benefits to other. * Visited the new customers & touch the markets check time by time who is not used our products why what he want what he need and try to best in my side satisfied to him on our products & Insure him our product’s have much benefits into others. * Company fleet advisor & Company Service Centre or client Technical Advisor. * I search latest system in automotive time by time and convey my information to Employees & Costumers. * Attend the Technical seminar & Technical meeting with our customers and mechanics. * There are some issues which mechanics don’t know and don’t found the fault then I guide them practically. * For Customer Satisfaction to solve out any problem related to oil & Engine equipment’s Technical issues. * I introduce and instruct my team and clients about Latest Auto Mobile Technology and Lubricants. * I trained the Employees & where found mechanic issues trained him about Lubricants & Engine system. * I convinced the new Mechanics about the convey Technical Knowledge. * I have rectified all major faults of heavy duty equipment’s like earth moving machines or light vehicles * I am very committed with my job and a punctual with my duty.   **Duration**  **(Sep.2017 to August 2018)**  **Hi-Tech Lubricants Ltd,(ZIC OIL)**  **Position;**  Territory Technical Officer (North Region)  **Responsibilities;**   * Survey the Market’s overview the our clients sort out where he face the issue about sales plus Technical satisfied him Sales and Technical Side. * Survey in my territory door to door & Make the list client data visit again & again Boost the Sales check Where have gap in our side. * Visited in Corporate Customers Convey the our products benefit and Utilize our products for my side. * Make the best relations with our Clients & realize to him we Support every where he want. * Listed the Customers data plus his monthly Sales check where we want the make his mind for jump the sales. * Visited the mechanics who are not Utilize our products Make his mind in our products insure him our products have more benefits to other. * Visited the new customers & touch the markets check time by time who 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mechanics. * I am very committed with my job and a punctual with my duty   **Duration**  **(Aug 2014 to Sep 2017)**  **Descon Engineering (Abu Dhabi) (Qatar) (Saudi Arabia)(Kurdistan Iraq)**  **Position;**  Heavy duty Mechanic.(Project Equipment Responsible)  **Responsibilities;**   * I have rectified all major faults of heavy duty equipment’s. * I have done make periodic maintenance sheet and hand over operators. * Check equipment’s operated or drive correctly. * Maintain Equipment’s data or working reports and workshop. * I have submitted my working reports & equipment’s reports on monthly basis. * During my job I have done work on buses, trailers, mobile crane engine and Power generators etc. * I have done maintenance heavy duty equipment’s on daily or weekly basis. * I have done work on light vehicles such as cars & land cruiser. * During my job I have done work in workshop & field also.   **Duration & Project:**  **(Jan, 2009) To (Jul 2009)(Bauer International Project)(Abu Dhabi)**  **(Dec. 2009) To (Jun. 2010)(Barwa Tower project)(Qatar)**  **(Oct. 2010) to (Dec. 2011)(Aramco project)(Saudi Arabia)**  **(April 2013 to July 2014)(Amirco Project)( Erbil Iraq)**  **Orient Energy Systems (Pvt.)L.t.d**  **Position;**  Auto workshop supervisor & Transports In charge.  **Responsibilities;**   * I made the job card & distribute to workers. * I take a backup of job & check work progress. * After completion of job check & road test. * I have done handling of Insurance Claims. * I have done work on generators & vehicles inspection also. * Made inspection sheet of Cummins Generators. * Prepare monthly reports of work.   **Duration**  **(Jan. 2012) to (March. 2013)**  **ZAHRAT –AL- JENOUB (UAE) SHARJAH.**  **Position:**  Technician Honda Cars.  **Responsibilities:**   * I have operated different scanners such as G SCAN, CARMAN and Launch. * Trace out troubles of different systems like as different check light of systems, * Have a good experience of Automatic Transmission inspection * Have a good command & ability to understand workshop manuals. * Nearly three Years working experience in technical field and solve problems by consulting Repair Manuals. * I have performed duty in maintenance of engines, Such as Four& six cylinders, * Engine and Automatic Transmission Specialist. * I also co-operate the technical support of workshop. Staff. * I performed my duty with full commitment.   **Duration**  **(Dec. 2004) to (Nov.2007)**  **Honda Fort (Pvt.) Ltd. PAKISTN**  **Position:**  Auto Technician  **Responsibilities**   * Performed my job as a Diagnostic Technician in the field of service. * Managing & accurately operating Honda diagnostic tool for trouble shooting. * Trace out troubles of different systems like as ABS, SRS, EPS. * Working on EFI Engines as V-TECH & IDSI ENGINES. * Have a good experience of Automatic Transmission inspection. * Have a good command & ability to understand workshop manuals. * I have operated such as PGM Tester for basic data inspection, calibrations & different operations. * I also take the technical classes of workshop staff.   **Duration**  **(Feb. 2002) to (Sep.2004)**  **(Jan.2008) to (Dec. 2008)** |